

Market Sounding Seminar

Public Private Partnership for the

Utraphimuk Elevated Tollway Extension Intercity Motorway

Rangsit – Bang Pa-In Section

Seminar Outline





- **☐** Market Sounding Objective
- **☐** Project Overview and Scopes
- **☐** Project Phases and Costs
- **☐** Project Development Timeline
- ☐ Traffic Demand and Toll Revenue Forecast
- **□** Economic Feasibility analysis
- □ Preliminary Performance
- **□** PPP Framework
- **□** Project Readiness
- □ Project Risk Analysis
- **□** Laws and Regulations





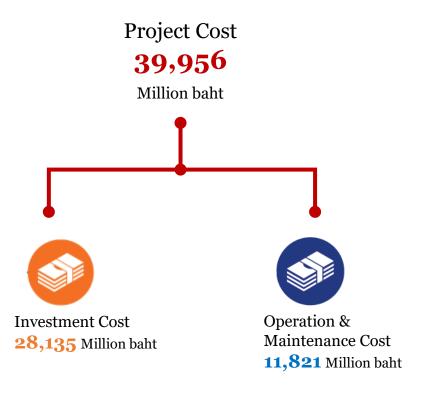
Preliminary Performance



Preliminary Estimation of Revenue and Traffic

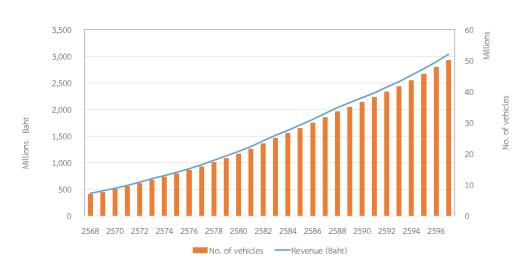






Revenue and Traffic **46,416**

Million baht



Project NPV* :-13,475 MB.*

FIRR: 0.9%

B/C Ratio* : 0.5

Payback Period: 28 years

^{*} Discount Rate 4%





PPP Framework



PPP Framework



Framework

Options

PPP Asset Ownership

- BTO
- BOT
- BOO/BOOT

PPP Investment Scope

- Land Acquisition
- Civil Work Construction
- System Work Construction and Installation
- Operation and Maintenance

PPP Payment Mechanism

- PPP Net Cost
- PPP Gross Cost
- PPP Modified Gross Cost

PPP Contract Period

• 10 - 30 Years after the commencement of commercial operation date.

PPP Asset Ownership





Public Private Partnership Scheme in Consideration

BTO

Build: The private party finances and <u>builds</u> the project.

Transfer: The private party transfers the assets to the

government.

Operate: The private party operates and maintains the project.

Other Common Public Private Partnership Schemes

BOT

Build: The private party finances and <u>builds</u> the project.

Operate: The private party operates and maintains the project.

Transfer: The private party <u>transfers</u> the assets to the

government.

BOO/BOOT

Build: The private party finances and builds the project.

Own: The private party owns the project.

Operate: The private party operates and maintains the project.





PPP Investment Scope

Land acquisition and compensation

The Department of Highways is responsible for land expropriation and compensation on Rangsit - Bang Pa-in Section. Scope of Government Investment

Civil Work Construction

Constructing the elevated tollway on Rangsit - Bang Pa-In Section, including toll plazas and related facilities, in accordance with the scope and conditions specified in the contract.

System Work construction and installation

The private sector is responsible for the construction and installation of motorway systems, such as toll collection system, traffic control and management system, and other related systems on both the Rangsit - Bang Pa-In Section and the existing National Memorial – Rangsit Section.

Scope of Private Sector Investment

Operation and maintenance

The private sector is responsible for toll collection as well as maintenance of civil and system work for both the National Memorial - Rangsit Section and Rangsit - Bang Pa-In Section.

PPP Payment Mechanism





PPP Net Cost



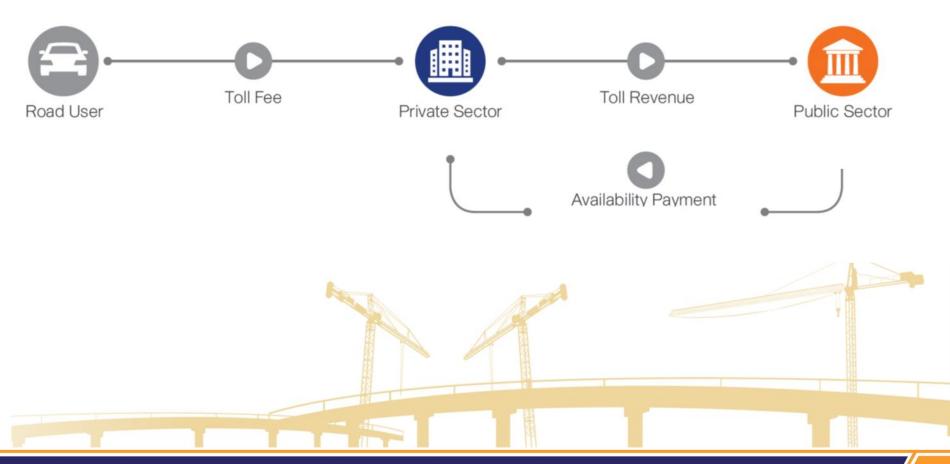


PPP Payment Mechanism





PPP Gross Cost



PPP Payment Mechanism





PPP Modified Gross Cost



กระทรวงคมนาคม



Summary of PPP Payment Schemes

	Pre-operation		Open to Traffic			Financial Conditions	
	Land Acquisition	Civil Works	System Works	Maintenance	Operations	Toll Revenue	
Net Cost	<u></u>						The private sector pays "concession/shar e revenue" to the public sector.
Gross Cost			K	\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	KIS		The public sector pays " <u>Availability</u> <u>payment</u> " to the private sector
Modified Gross Cost				E			The public sector pays "Availability payment" to the private sector plus <u>"Extra payment".</u>



PPP government support





- ☐ Government sharing responsibility of construction
- ☐ Minimum revenue guarantee & revenue sharing
- **☐** Milestone payments
- **☐** Annuity payments
- ☐ Shadow toll payments







Project Readiness



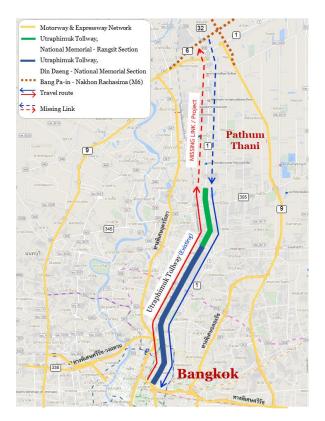
Project Readiness





(1) Consistency and Readiness of Other Projects

- The Rangsit Bang Pa-In section is an **extension of Utraphimuk Elevated Tollway which is currently open to traffic**, is able to divide into 2 phases as follows:
 - 1) National Memorial Rangsit Section (DOH)
 - Din Daeng National Memorial Section (Tollway)
- Connect to the Bang Pa-In Nakhon Ratchasima Intercity Motorway Project (M6), the project will be an elevated tollway system that directly links Inner Bangkok to the Northeastern regions.



- (2) Project Area Readiness
- (3) Readiness for Transportation and Related Utilities
- (4) Legal Readiness
- (5) Environmental Readiness





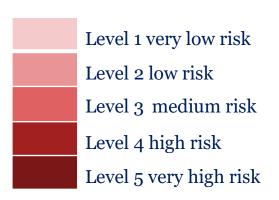
Project Risk Analysis

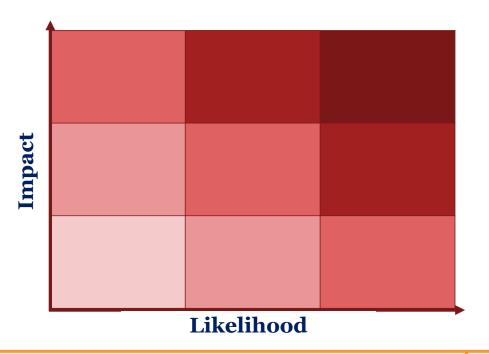


Project Risk Analysis



- ☐ Site Risk
- ☐ Design Risk
- ☐ Construction and commissioning Risk
- ☐ Readiness of Project Risk
- ☐ Financial Risk
- Commercial Risk
- ☐ Operation Risk
- ☐ Maintenance Risk
- ☐ Environmental Risk
- ☐ Social Risk
- ☐ Economic Risk
- Political Risk
- ☐ Legal and Regulatory Risk
- ☐ Counterpart Risk
- ☐ Network Connectivity and Utilities Risk
- ☐ Force Majeure
- ☐ Project Specific Risk





Project Risk Analysis



- ☐ Delay of land acquisition and compensation
- ☐ Re-design process
- □ Possibility of construction
- ☐ Other project developments associated
- ☐ Revenue and traffic forecasted
- ☐ Economic and Financial
- ☐ Environmental impact (EIA)
- ☐ Social impact
- Legal and Regulatory
- ☐ Project implementation plan
- □ Natural disasters





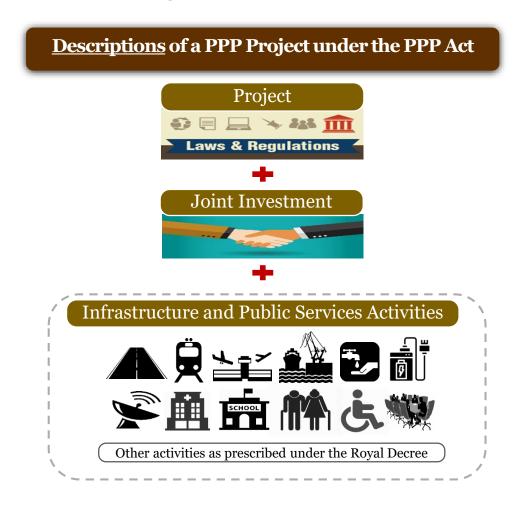
Laws and Regulations





Public Private Partnership Act B.E. 2562

The new PPP Act came into force on the 11th of March 2019. It replaces the Private Investment in State Undertakings Act B.E. 2556.



Public Private Partnership Act B.E. 2562 (cont.)



The Host Agency must calculate the value of a PPP Project, by methods specified by the Notifications, to find out specific rules and procedures that will apply to its Project.

Value of more than 5 billion Baht*

To follow the rules and procedures specified in the PPP Act

*Or other higher values which may be later determined by a ministerial regulation.

Value less than 5 billion Baht

To follow the rules and procedures specified in the Notification by the PPP Committee







<u>Summary of PPP Process</u> under the PPP Act

1. Proposal of PPP Projects

<u>Preparation</u> of the Business Case and the Principles of the PPP Project Approval of the Business Case and the Principles of the PPP Project Review the Completeness of the Business Case and the Principles of PPP Project Approval of the Principles of the PPP Project

Approval of the Principles of PPP Project

The Host Agency

The Responsible Minister

SEPO

The PPP Committee

The Cabinet

2. Selection of the Private Entity

Appointment of the Selection Committee

Draft Invitation to Bid, Private Entity Selection Document and the PPP Contract

Selection of Private Entity Review the PPP Contract Approval of the Selection Result, the PPP Contract and its Material terms Approval of the Selection Result and Material terms of the PPP Contract

The Host Agency

The Selection Committee Office of the Attorney General The Responsible Minister

The Cabinet

3. Supervision of the PPP Projects

<u>Appointment</u> of the Supervisory Committee

Monitor and Supervise the PPP Project per duties and authority stipulated by the PPP Act

The Responsible Minister

The Supervisory Committee

Public Private Partnership Act B.E. 2562 (cont.)





4. Amendment of the PPP contract and the Plan for Operating the PPP Project after the Contract Expires

4.1 Amendment of PPP Contract

<u>Submit</u> the rationale, necessity, impacts , and other information to the Supervisory Committee

Provide opinion on the amendment of the PPP Contract

Review the PPP Contract

Approval of the amendment of the PPP Contract

The Host Agency

Supervisory Committee

Office of the Attorney General

The Responsible Minister

If the Supervisory Committee deem that **the amendment differ from the principles of the PPP Project**, or **differs from the Material terms of the PPP Contract** previously approved by the Cabinet, further approvals of the PPP Committee and the Cabinet are required.

4.2 the Plan for Operating the PPP Project after the Contract Expires

Prepare a plan for operating the PPP Project subsequent to the expiration of the Contract at least 5 years prior to the expiration

Approval of the operation by PPP

Proceed under the PPP Act as if it is a new PPP Project

The Host Agency

The Responsible Minister

The Host Agency

Public Private Partnership Act B.E. 2562 (cont.)





PPP Promotional Measures



Under the new PPP Act, one or more of the following rights and benefits may be granted to the PPP Projects:

- To receive <u>rights and benefits under the law governing investment promotion</u>;
- To <u>enter into a land lease or property agreement in the PPP project for a term of not more than fifty years</u>;
- <u>Other Financial</u> and <u>Non-Financial PPP Promotional Measures</u> pursuant to Notifications of the PPP Committee

In the case of the use of a promotional measure, the Host Agency <u>must specify the rationale and necessity as well as the opinion of the related agencies in the business case</u>. If the promotional measure <u>include utilization of budget</u>, or <u>incurrence of debt</u>, or <u>guarantee by the Ministry of Finance</u>, then it is required to <u>comply with the Law on Budgetary Procedures</u>, the Law on <u>Public Debt Management and the Law on the State Finance and Treasury Disciplines</u> Act.











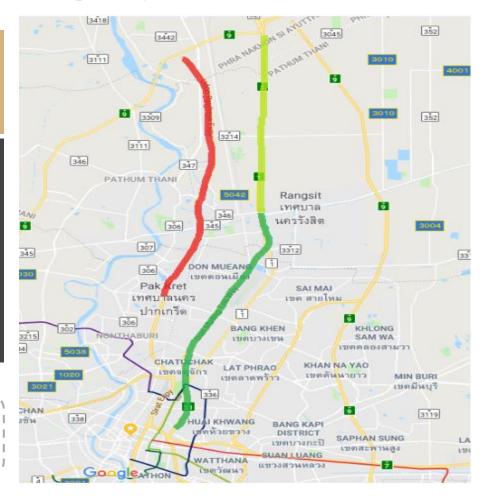
Legal issues on Competing Roads

- Other projects located within the same area of this Project (e.g. Pink Line Monorail: Khae Rai Min Buri and Red Line Commuter Train: Bang Sue-Rangsit) do not have competing roads clauses nor competing road issues.
- The only exception being Bang Pa-in-Pak Kret Expressway.

Bang Pa-in-Pak Kret Expressway

- Bang Pa-in-Pak Kret Expressway Agreement
- Arbitration Panel Ruling
- Supreme Administrative Court Ruling

[Red] Bang Pa-in-Pak Kret Expressway
[Green] Utraphimuk Elevated Tollway
[Light Green] Utraphimuk Elevated Tollway
Extension (The Project)



Legal issues on Competing Roads (cont.)



Analysis on the effect of the Project to Bang Pa-in-Pak Kret Expressway

- The construction of the Project <u>is deemed to be a construction of road or highway within the area of Bang Pa-in-Pak Kret Expressway ("Bang Pa-in Expressway")</u> due to the fact that the Elevated Tollway Extension beyond National Memorial on Phahonyothin road is in parallel with Bang Pa-in Expressway. In addition, the Project is not included in the list of roads excluded from Competing Roads Clause, and may have a material effect on reducing the volume of traffic and revenues of Bang Pa-in Expressway.
- Thus, Northern Bangkok Expressway Company Limited ("**NECL**") <u>may claim compensation from Expressway and Rapid Transit Authority of Thailand ("**EXACT**") as provided in Clause 15 of Bang Pa-in-Pak Kret Expressway Agreement for the reduction of revenue.</u>
- However, in the case where dispute concerning "**Competing Roads**" arises, the private party will not be sued.
- Relevant government agencies together with EXACT and DOH are fully aware of the competing roads issues and currently in the process of taking appropriate measures to resolve them.





Legal issues on Vat and Tax

Issues	Special Highways Case	Concession Highways Case			
Value Added Tax	Department of Highway (" DOH ") is not required to pay value added tax.	The concessionaire has the duty to pay value added tax (at the rate of 7%.			
	The part concerning the collection of land and building tax under the Land and Building Tax Act B.E. 2562 ("Land Tax Act 2019") will be implemented from January 1, 2020, onwards. However, as of now, the enforcement of such act is still unclear in the following aspects:				
	1. The Ministerial Regulation concerning properties that are exempt from the Land and Building Tax B.E. 2562 specifies that the <u>constructions that are roads are exempt from the collection of tax</u> . However, it is still unclear whether or not the <u>land that is used as roads are exempt from such Act</u> .				
Land and Building Tax	2. It is unclear whether <u>DOH</u> as the owner of the land or the private party who has possessory right of the land is subject to land and building Tax.				
	3. It is unclear whether the calculation of the <u>tax base requires the total value of land building used in the project</u> .				
	DOH is made <u>aware of these unclear issues</u> and shall consult with the Council of State and/or relevant agencies for further clarification. In addition, DOH <u>shall prepare the funds for land and building tax in advance</u> in the case where DOH is liable to pay such tax.				







Issues		Special Highways Case	Concession Highways Case			
Land and Building Tax	In the case where the land that will be used as road is not exempt from tax, the tax rates shall be as follow: a. Tax rates in 2020 and 2021 Section 94 (5) has specifically stipulates that in the first 2 years the tax rates for the usage of land or building for other benefits other than being a residential home and agricultural land shall be the following:					
		Buildings and lands Total Value (Tax Base)	Applicable Rate (%)			
		o – 50 million Baht	0.30			
		> 50 – 200 million Baht	0.40			
		> 200 – 1,000 million Baht	0.50			
		> 1,000 – 5,000 million Baht	0.60			
		> 5,000 million Baht	0.70			
	Note: the tax rates specified in the aforementioned table are <u>progressive tax rates</u>					
	b. Tax rates from 2022 onwards The actual tax rate shall be announced by the Royal Decree or Regulations of the local administrative organizations in due course. However, such rate shall not exceed 1.2% (Section 37)					

Market Sounding Seminar

Public Private Partnership for the

Utraphimuk Elevated Tollway Extension Intercity Motorway

Rangsit – Bang Pa-In Section

